

**PART A: Vocabulary**

Directions: Choose the word or phrase (1) , (2), (3), or (4) that best completes each sentence. Then mark the correct choice on your answer sheet.

1. \_\_\_\_\_ of responsibility is a key part of a manager's job.  
(1) Liquidation                      (2) Confrontation                      (3) Deviation                      (4) Delegation
2. Some find it hard to \_\_\_\_\_ themselves to the new working conditions.  
(1) accommodate                      (2) accomplish                      (3) accumulate                      (4) accept
3. Tourism is the \_\_\_\_\_ of Hawaii's economy.  
(1) effect                      (2) lifeblood                      (3) interference                      (4) authority
4. In Parliament today, MPs \_\_\_\_\_ the Finance Bill.  
(1) innovated                      (2) inflated                      (3) stimulated                      (4) debated
5. These plants cannot \_\_\_\_\_ in very cold conditions.  
(1) receive                      (2) strive                      (3) survive                      (4) perceive
6. If the pain \_\_\_\_\_, consult a doctor.  
(1) persists                      (2) consists                      (3) consumes                      (4) consents
7. He's working very efficiently at the moment, but it won't \_\_\_\_\_.  
(1) forecast                      (2) taste                      (3) last                      (4) predict
8. We will \_\_\_\_\_ building work in August of next year.  
(1) consume                      (2) commence                      (3) conflict                      (4) compete
9. The \_\_\_\_\_ of the new product should improve our company's market penetration.  
(1) hunch                      (2) speech                      (3) hierarchy                      (4) launch
10. Your contract will \_\_\_\_\_ the terms and conditions of your employment.  
(1) carry out                      (2) come about                      (3) set forth                      (4) look for
11. The virus remains \_\_\_\_\_ in the body for many years.  
(1) judgment                      (2) instrument                      (3) latent                      (4) talent
12. She has \_\_\_\_\_ all her life to the care of homeless people.  
(1) promoted                      (2) demoted                      (3) devoted                      (4) quoted
13. The government introduced a law \_\_\_\_\_ tobacco advertisements on TV.  
(1) producing                      (2) preceding                      (3) prohibiting                      (4) praising
14. The Prime Minister is to meet his European \_\_\_\_\_ to discuss the war against drugs (مواد مخدر).  
(1) dilemma                      (2) counterparts                      (3) cones                      (4) grievances

15. She was 2 minutes faster than her nearest \_\_\_\_\_.  
(1) cone (2) revenue (3) literature (4) rival
16. Unfortunately, earlier sales forecasts were very \_\_\_\_\_.  
(1) optimistic (2) democratic (3) aesthetic (4) systematic
17. The agreement was reached after a series of difficult \_\_\_\_\_.  
(1) globalizations (2) inclinations (3) inflations (4) negotiations
18. The fire \_\_\_\_\_ very rapidly because of the strong wind.  
(1) spent (2) sponsored (3) spread (4) declared
19. These classroom activities are intended to \_\_\_\_\_ children's language skills.  
(1) barter (2) foster (3) interfere (4) differ
20. Is there a particular \_\_\_\_\_ in which you have to perform these tasks?  
(1) consequence (2) sequence (3) competence (4) excellence
21. Language is a social and cultural \_\_\_\_\_.  
(1) phenomenon (2) phenomena (3) criterion (4) criteria
22. Benetton has retail \_\_\_\_\_ in every major European city.  
(1) outputs (2) incomes (3) outlets (4) inputs
23. I hate sharing a bedroom - I never get any \_\_\_\_\_.  
(1) principal (2) priority (3) price (4) privacy
24. Different workers \_\_\_\_\_ different skills.  
(1) possess (2) postpone (3) precede (4) pretend
25. One woman was trying to \_\_\_\_\_ me by asking me questions I couldn't answer.  
(1) embargo (2) embarrass (3) employ (4) emphasize
26. I had tried to \_\_\_\_\_ my company's president that these ideas were workable.  
(1) concentrate (2) consist (3) convince (4) consume
27. Young boys recruited at an early age by football clubs often suffer from \_\_\_\_\_ before they're out of their teens.  
(1) benefit (2) behavior (3) barter (4) burnout
28. These chemicals (مواد شیمیایی) have a(n) \_\_\_\_\_ effect on the environment.  
(1) fundamental (2) instrumental (3) detrimental (4) mental
29. We have a \_\_\_\_\_ in this country every ten years.  
(1) surplus (2) census (3) focus (4) bonus
30. The television company has lost a large part of its \_\_\_\_\_ since it changed its programming.  
(1) consequence (2) audience (3) valence (4) turbulence

**PART B: Reading Comprehension**

**Directions:** Read the following three passages and choose the best choice (1), (2), (3), or (4). Then mark it on your answer sheet.

Resources are the inputs used in the production of the things that we want. Production can be defined as any activity that results in the change of resources into products that can be used in consumption.

The resources used in production are also called factors of production. Factors of production can be classified in many ways. Here is one such classification:

1. Land. Land includes all the nonhuman gifts of nature, including, water, fish, materials, and the original fertility of land. It is often called the natural resources.
2. Labor. Labor is the human resource, which includes productive contributions made by individuals who work, such as web page designers and professional football players.
3. Physical capital. Physical capital consists of the factories and equipment used in production.
4. Human capital. Human capital is economic characterization of the education and training of workers. How much the nation produces depends not only on how many hours people work but also on how productive they are, and that in turn depends in part on education and training.
5. Entrepreneurship. Entrepreneurship is the part of human resources that performs the functions of organizing, managing, and assembling the other factors of production to create and operate business activities.

31. The best title for the passage would be \_\_\_\_\_.

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|---------------------------|--------------------------|
| 1) Factors of Consumption | 2) Factors of Production |
| 3) Factors of Resources   | 4) Natural Resources     |

32. The word "classified" (line 3) is closest in meaning to \_\_\_\_\_.

- |               |              |             |                |
|---------------|--------------|-------------|----------------|
| 1) globalized | 2) assembled | 3) utilized | 4) categorized |
|---------------|--------------|-------------|----------------|

33. According to the passage \_\_\_\_\_.

- 1) How much the nation produces depends only on how many hours people work
- 2) Labor is the same as human resource
- 3) Human capital consists of the factories and equipment used in production
- 4) Production can be defined as any activity that results from the change of resources into products that can be used in consumption.

34. According to the passage, it is NOT true that: \_\_\_\_\_.

- 1) The resources used in production are also called factors of production.
- 2) Physical capital is not called the natural resources.
- 3) Human capital is economic characterization of the education and training of workers.
- 4) Production can be defined as any activity that results in the change of resources into products that can be used in production.

35. The word "it" (line 6) refers to \_\_\_\_\_.

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|----------|---------|----------|-----------|
| 1) labor | 2) land | 3) water | 4) nature |
|----------|---------|----------|-----------|